

EMCORE Reports Fiscal 2024 First Quarter Results

February 8, 2024

ALHAMBRA, CA, Feb. 08, 2024 (GLOBE NEWSWIRE) -- EMCORE Corporation (Nasdag: EMKR), the world's largest independent provider of inertial navigation solutions to the aerospace and defense industry, today announced results for the fiscal 2024 first guarter (1Q24) ended December 31, 2023. Management will host a conference call to discuss 1Q24 financial and business results on February 8, 2024 at 5:00 p.m. Eastern Time (ET).

For 1Q24, EMCORE's consolidated revenue was \$24.1 million. Net loss on continuing operations was \$4.4 million and \$2.6 million on a GAAP and non-GAAP basis, respectively. Adjusted EBITDA was negative \$1.7 million. Please refer to the schedules at the end of this press release for GAAP to non-GAAP reconciliations and other information related to non-GAAP financial measures.

"Chicago, Concord, and Alhambra showed increased revenue over the September quarter, but not enough to offset the lower shipments out of Budd Lake. We faced some unexpected headwinds from export license timing and a PCB materials issues that ran up against the holidays. Nevertheless, we continued to achieve a solid gross margin and substantially reduced internally-funded R&D. When comparing to the year-ago quarter, Inertial Navigation revenue grew 21%" said Jeff Rittichier, President and Chief Executive Officer of EMCORE. "Going-forward, we expect a return to quarterly top-line growth in the June quarter, including revenue from new programs, continued engineering and operational integration among sites, and full business systems integration within the fiscal year."

Consolidated Results

Three Months Ended		
Dec 31, 2023 1Q24	Sep 30, 2023 4Q23	+increase/ -decrease
\$24.1M	\$26.8M	-\$2.7M
25%	26%	-1%
\$10.4M	\$35.7M	-\$25.3M
(\$4.4M)	(\$28.8M)	+\$24.4M
(\$0.05)	(\$0.42)	+\$0.37
29%	31%	-2%
\$9.5M	\$10.1M	-\$0.6M
(\$2.6M)	(\$2.0M)	-\$0.6M
(\$0.03)	(\$0.03)	\$—
(\$1.7M)	(\$0.9M)	-\$0.8M
\$21.2M	\$26.7M	-\$5.5M
\$8.6M	\$10.6M	-\$2.0M
-	Dec 31, 2023 1Q24 \$24.1M 25% \$10.4M (\$4.4M) (\$0.05) 29% \$9.5M (\$2.6M) (\$0.03) (\$1.7M) \$21.2M	Dec 31, 2023 1Q24 Sep 30, 2023 4Q23 \$24.1M \$26.8M 25% 26% \$10.4M \$35.7M (\$4.4M) (\$28.8M) (\$0.05) (\$0.42) 29% 31% \$9.5M \$10.1M (\$2.6M) (\$2.0M) (\$0.03) (\$0.03) (\$1.7M) (\$0.9M) \$21.2M \$26.7M

(b) Please refer to the schedules at the end of this press release for GAAP to non-GAAP reconciliations and other information related to non-GAAP financial measures.

Business Outlook

The Company expects revenue for the fiscal second quarter (2Q24) ending March 31, 2024 to be in the range of \$23 million to \$25 million.

Conference Call

The Company will host a conference call to discuss its financial results on Thursday, February 8, 2024 at 2:00 p.m. PT (5:00 p.m. ET). To participate in the conference call, click on the following link (ten minutes prior to the call) to register: https://register.vevent.com/register /BI0cb1e94665954530a1646c193481d018. Once registered, participants will have the option of: 1) dialing in from their phone (using their PIN); or 2) clicking the "Call Me" option to receive an automated call directly to their phone. The call will be webcast live via the Company's investor website at https://investor.emcore.com. Please go to the site beforehand to register and download any necessary software. The webcast will be available for replay beginning Thursday, February 8, 2024, following the conclusion of the call.

About EMCORE

EMCORE Corporation is a leading provider of inertial navigation products for the aerospace and defense markets. We leverage industry-leading Photonic Integrated Chip (PIC), Quartz MEMS, and Lithium Niobate chip-level technology to deliver state-of-the-art component and system-level products across our end-market applications. EMCORE has vertically-integrated manufacturing capability at its facilities in Alhambra, CA, Budd Lake, NJ. Concord, CA, and Tinley Park, IL. Our manufacturing facilities all maintain ISO 9001 quality management certification, and we are AS9100 aerospace quality certified at our facilities in Alhambra, Budd Lake, and Concord. For further information about EMCORE, please visit https://www.emcore.com.

Use of Non-GAAP Financial Measures

The Company conforms to U.S. Generally Accepted Accounting Principles ("GAAP") in the preparation of its financial statements. We disclose

supplemental non-GAAP earnings measures, including for gross profit, gross margin, operating expenses, and net loss, as well as adjusted EBITDA. The Company has, regardless of result, applied consistent rationale and methods when presenting supplemental non-GAAP measures.

Management believes these supplemental non-GAAP measures reflect the Company's core ongoing operating performance and facilitate comparisons across reporting periods. The Company uses these measures when evaluating its financial results and for planning and forecasting of future periods. We believe that these supplemental non-GAAP measures are also useful to investors in assessing our operating performance. While we believe in the usefulness of these supplemental non-GAAP measures, there are limitations. Our non-GAAP measures may not be reported by other companies in our industry and/or may not be directly comparable to similarly titled measures of other companies due to potential differences in calculation. We compensate for these limitations by using these non-GAAP measures as a supplement to GAAP and by providing the reconciliations to the most comparable GAAP measure.

The schedules at the end of this press release reconcile the Company's non-GAAP measures to the most directly comparable GAAP measure. The adjustments share one or more of the following characteristics: (a) they are unusual and the Company does not expect them to recur in the ordinary course of its business, (b) they do not involve the expenditure of cash, (c) they are unrelated to the ongoing operation of the business in the ordinary course, or (d) their magnitude and timing is largely outside of the Company's control. All of these items meet one or more of the characteristics listed above. The criteria that must be met for litigation-related expense to qualify as a non-GAAP measure is that it must be directly connected to active litigation that the Company infrequently encounters and is unrelated to the ongoing operations of the business in the ordinary course. All legal expenses related to the ordinary course of business are included in the non-GAAP results consistently for all reporting periods. The Company has, for all reporting periods disclosed in this press release, applied consistent rationale, method, and adjustments in reconciling non-GAAP measures to the most directly comparable GAAP measure, reflecting the Company's core ongoing operating periods, and that are useful to investors in assessing our performance.

Non-GAAP measures are not in accordance with or an alternative to GAAP, nor are they meant to be considered in isolation or as a substitute for comparable GAAP measures. Our disclosures of these measures should be read only in conjunction with our financial statements prepared in accordance with GAAP. Non-GAAP measures should not be viewed as a substitute for the Company's GAAP results.

Forward-Looking Statements

The information provided herein may include forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 ("Exchange Act"). These forward-looking statements are based on our current expectations and projections about future events and financial trends affecting the financial condition of our business. Such forward-looking statements include, in particular, business outlook, including expected revenue for 2Q24, our strategy and focus, and statements about our future results of operations and financial position, plans, strategies, business prospects, changes, and trends in our business and the markets in which we operate.

These forward-looking statements may be identified by the use of terms and phrases such as "anticipates", "believes", "can", "could", "estimates", "expects", "forecasts", "intends", "may", "plans", "projects", "targets", "will", and similar expressions or variations of these terms and similar phrases. Additionally, statements concerning future matters such as the development of new products, future growth, enhancements or technologies, sales levels, expense levels, and other statements regarding matters that are not historical are forward-looking statements. We caution that these forwardlooking statements relate to future events or our future financial performance and are subject to business, economic, and other risks and uncertainties, both known and unknown, that may cause actual results, levels of activity, performance, or achievements of our business or our industry to be materially different from those expressed or implied by any forward-looking statements.

These forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those projected, including without limitation, the following: (a) risks related to our ability to obtain capital; (b) disruptions to our operations as a result of our restructuring activities; (c) costs and expenses incurred in connection with restructuring activities and anticipated operational cost savings arising from the restructuring actions; (d) the effects of personnel losses; (e) risks related to the sale of our Broadband and defense optoelectronics businesses, including without limitation (i) the failure to fully realize the anticipated benefits of such transaction, (ii) third party costs incurred by the Company related to any such transaction, (iii) risks associated with liabilities related to the transaction that were retained by the Company, and (iv) risks and uncertainties related to the transfer to the buyer of our manufacturing support and engineering center in China; (f) risks related to shutdown or potential sale of our Chips business and wafer fabrication facility, including without limitation (i) the failure to successfully negotiate or execute definitive transaction agreements, (ii) termination of any definitive agreement prior to closing, (iii) failure to achieve any anticipated proceeds from any such sale or to fully realize the anticipated benefits of such a transaction, even if the potential transaction occurs, (iv) diversion of management's time and attention from our remaining businesses to the sale of such businesses, (v) third party costs incurred by the Company related to any such transaction, and (vi) risks associated with any liabilities related to the transaction or any such assets or business that are retained by the Company in any sale transaction; (g) rapidly evolving markets for the Company's products and uncertainty regarding the development of these markets; (h) the Company's historical dependence on sales to a limited number of customers and fluctuations in the mix of products and customers in any period; (i) delays and other difficulties in commercializing new products; (i) the failure of new products: (i) to perform as expected without material defects, (ii) to be manufactured at acceptable volumes, yields, and cost, (iii) to be qualified and accepted by our customers, and (iv) to successfully compete with products offered by our competitors; (k) uncertainties concerning the availability and cost of commodity materials and specialized product components that we do not make internally; (I) actions by competitors; (m) risks and uncertainties related to the outcome of legal proceedings; (n) risks and uncertainties related to applicable laws and regulations; (o) acquisition-related risks, including that (i) the revenues and net operating results obtained from our recent acquisitions may not meet our expectations, (ii) the costs and cash expenditures for integration of our recent acquisitions may be higher than expected, may take longer than expected to implement and may result in fewer efficiencies and improvements to the operation of our business and our financial results than currently expected, (iii) we may not recognize the anticipated synergies from our recent acquisitions, (iv) there could be losses and liabilities arising from these acquisitions that we will not be able to recover from any source, and (v) we may not realize sufficient scale from these acquisitions and will need to take additional steps, including making additional acquisitions, to achieve our growth objectives; (p) the effect of component shortages and any alternatives thereto; (q) risks and uncertainties related to manufacturing and production capacity; (r) risks related to the conversion of order backlog into product revenue; and (s) other risks and uncertainties discussed under Item 1A - Risk Factors in our Annual Report on Form 10-K for the fiscal year ended September 30, 2023, as updated by our subsequent periodic reports.

Forward-looking statements are based on certain assumptions and analysis made in light of our experience and perception of historical trends, current conditions, and expected future developments as well as other factors that we believe are appropriate under the circumstances. While these statements represent our judgment on what the future may hold, and we believe these judgments are reasonable, these statements are not

guarantees of any events or financial results. All forward-looking statements in this press release are made as of the date hereof, based on information available to us as of the date hereof, and subsequent facts or circumstances may contradict, obviate, undermine, or otherwise fail to support or substantiate such statements. We caution you not to rely on these statements without also considering the risks and uncertainties associated with these statements and our business that are addressed in our filings with the Securities and Exchange Commission ("SEC") that are available on the SEC's web site located at <u>www.sec.gov</u>, including the sections entitled "Risk Factors" in our Annual Report on Form 10-K and our Quarterly Reports on Form 10-Q. Certain information included in this press release may supersede or supplement forward-looking statements in our other Exchange Act reports filed with the SEC. We do not intend to update any forward-looking statement to conform such statements to actual results or to changes in our expectations, except as required by applicable law or regulation.

EMCORE CORPORATION Condensed Consolidated Balance Sheets (unaudited)

(in thousands)		December 31, 2023		September 30, 2023
ASSETS				
Current assets:				
Cash and cash equivalents	\$	20,679	\$	26,211
Restricted cash	•	495	•	495
Accounts receivable, net of credit loss of \$299 and \$356, respectively		16,922		15,575
Contract assets		7,293		8,402
Inventory		31,954		28,905
Prepaid expenses		4,088		4,612
Other current assets		513		922
Assets held for sale		3,871		7,264
Total current assets		85,815		92,386
Property, plant, and equipment, net		14,605		15,517
Operating lease right-of-use assets		20,857		21,564
Other intangible assets, net		11,751		12,245
Other non-current assets		2,159		2,201
Total assets	\$	135,187	\$	143,913
LIABILITIES and SHAREHOLDERS' EQUITY				
Current liabilities:				
Accounts payable	\$	12,357	\$	9,683
Accrued expenses and other current liabilities		8,880		8,471
Contract liabilities		1,894		1,630
Financing payable		184		460
Loan payable - current		852		852
Operating lease liabilities - current		3,093		3,033
Liabilities held for sale		356		4,662
Total current liabilities		27,616		28,791
Line of credit		4,650		6,418
Loan payable - non-current		3,117		3,330
Operating lease liabilities - non-current		20,101		20,882
Asset retirement obligations		4,255		4,194
Other long-term liabilities		8		8
Total liabilities		59,747		63,623
Commitments and contingencies				
Shareholders' equity:				
Common stock, no par value, 100,000 shares authorized; 84,209 shares issued and 77,302				
shares outstanding as of December 31, 2023; 84,014 shares issued and 77,108 shares outstanding as of September 30, 2023		825,948		825,119
Treasury stock at cost; 6,906 shares as of December 31, 2023 and September 30, 2023		(47,721)		(47,721)
Accumulated other comprehensive income		350		(47,721) 350
Accumulated deficit		(703,137)		(697,458)
Total shareholders' equity		75,440		80,290
Total liabilities and shareholders' equity	\$	135,187	\$	143,913

Condensed Consolidated Statements of Operations (unaudited)

	Three Months Ended December 31,				
(in thousands, except for per share data)		2023	2022		
Revenue	\$	24,123	\$	19,979	
Cost of revenue		18,035		15,600	
Gross profit		6,088		4,379	
Operating expense:					
Selling, general, and administrative		6,609		9,289	
Research and development		3,609		4,215	
Severance		211		16	
Gain on sale of assets		(31)		(1,171)	
Total operating expense		10,398		12,349	
Operating loss		(4,310)		(7,970)	
Other expense:					
Interest expense, net		(9)		(215)	
Other (expense) income		(16)		107	
Total other expense		(25)		(108)	
Loss from continuing operations before income tax expense		(4,335)		(8,078)	
Income tax expense from continuing operations		(28)		(94)	
Net loss from continuing operations	\$	(4,363)	\$	(8,172)	
Loss from discontinued operations	\$	(1,316)	\$	(3,521)	
Net loss	\$	(5,679)	\$	(11,693)	
Per share data:					
Net loss on continuing operations per share, basic and diluted	\$	(0.05)	\$	(0.22)	
Net loss on discontinued operations per share, basic and diluted	\$	(0.01)	\$	(0.09)	
Net loss per share, basic and diluted	\$	(0.06)	\$	(0.31)	
Weighted-average number of shares outstanding, basic and diluted		88,987		37,557	

EMCORE CORPORATION Reconciliations of GAAP to Non-GAAP Financial Measures (unaudited)

		Three Months Ended				
(in thousands, except for percentages)	Dec 31, 2023 1Q24			Sep 30, 2023 4Q23		
Gross profit	\$	6,088	\$	6,893		
Gross margin		25%		26%		
Stock-based compensation expense		329		352		
Asset retirement obligation accretion		61		51		
Intangible asset amortization		494		924		
Non-GAAP gross profit	\$	6,972	\$	8,220		
Non-GAAP gross margin		29%		31%		

	Three Months Ended					
(in the upped a)	Dec 31, 2023 1Q24			Sep 30, 2023 4Q23		
(in thousands)	¢	-	¢			
Operating expense	Þ	10,398	Ф	35,718		
Stock-based compensation expense		(519)		(978)		
Impairment expense		—		(22,612)		
Severance expense		(211)		—		
Gain on sale of assets		31		—		
Transition/M&A-related expense		(158)		(661)		
Litigation-related income (expense)		2		(1,346)		
Non-GAAP operating expense	\$	9,543	\$	10,121		

	Three Months Ended			
(in thousands, except for per share data and percentages)	Dec 31, 2023 1Q24			Sep 30, 2023 4Q23
Net loss from continuing operations	\$	(4,363)	\$	(28,846)
Net loss from continuing operations per share, basic and diluted	\$	(0.05)	\$	(0.42)
Stock-based compensation expense		848		1,330
Asset retirement obligation accretion		61		51
Intangible asset amortization		494		924
Impairment expense		—		22,612
Severance expense		211		—
Gain on sale of assets		(31)		—
Transition/M&A-related expense		158		661
Litigation-related (income) expense		(2)		1,346
Other expense		16		9
Income tax expense (benefit)		28		(135)
Non-GAAP net loss from continuing operations	\$	(2,580)	\$	(2,048)
Non-GAAP net loss from continuing operations per share, basic and diluted	\$	(0.03)	\$	(0.03)
Interest expense, net		9		147
Depreciation expense		903		994
Adjusted EBITDA	\$	(1,668)	\$	(907)
Adjusted EBITDA %		(7%)		(3%)

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Source: EMCORE Corporation