



EMCORE Corporation Announces Financial Results for Fiscal Third Quarter Ended June 30, 2018

August 2, 2018

- **Consolidated Q3 revenue of \$17.7 million**
- **Consolidated Q3 GAAP operating loss of \$8.0 million and Non-GAAP operating loss of \$6.9 million**
- **GAAP pre-tax EPS from continuing operations of \$(0.31) and Non-GAAP pre-tax EPS from continuing operations of \$(0.26)**

ALHAMBRA, California, Aug. 02, 2018 (GLOBE NEWSWIRE) -- EMCORE Corporation (NASDAQ: EMKR - News), a leading provider of advanced *Mixed-Signal Optics* products that provide the foundation for today's high-speed communications network infrastructures and leading-edge defense systems, today announced financial results for its fiscal third quarter ended June 30, 2018.

Jeffrey Rittichier, EMCORE's President and CEO commented, "Several factors represented significant headwinds in the quarter. The trough in CATV orders hurt us on the top line while a poor product margin mix exerted additional pressure on margins. When coupled with higher factory costs due to weak absorption and higher E&O charges, our net income fell well below expectations." Rittichier went on to say "Despite these challenges, our cash balance remained roughly unchanged in the quarter. Looking forward, we see stronger ordering patterns in Cable Television, especially with our LEML products, and a return toward more consistent manufacturing costs."

Financial Highlights - Fiscal Third Quarter Ended June 30, 2018

Financial Highlights

(in thousands)

	For the Three Months Ended		
	June 30, 2018	March 31, 2018	June 30, 2017
Revenue	\$ 17,717	\$ 18,623	\$ 30,952
GAAP Gross Profit	\$ 1,198	\$ 4,947	\$ 10,842
Non-GAAP Gross Profit	\$ 1,298	\$ 5,078	\$ 10,972
GAAP Operating (loss) income	\$ (7,954)	\$ (3,929)	\$ 2,009
Non-GAAP Operating (loss) income	\$ (6,926)	\$ (2,235)	\$ 3,565
GAAP pre-tax (loss) income from continuing operations	\$ (8,414)	\$ (3,240)	\$ 2,455
Non-GAAP pre-tax (loss) income from continuing operations	\$ (6,710)	\$ (2,072)	\$ 3,642
GAAP pre-tax EPS from continuing operations - per diluted share	\$ (0.31)	\$ (0.12)	\$ 0.09
Non-GAAP pre-tax EPS from continuing operations - per diluted share	\$ (0.26)	\$ (0.08)	\$ 0.13

Financial Statement Highlights for the Third Quarter of Fiscal 2018:

- Consolidated revenue was \$17.7 million, representing a 4.9% decrease from the prior quarter
- Consolidated GAAP gross margin was 6.8%, representing a decrease from the 26.6% gross margin in the prior quarter
- Consolidated Non-GAAP gross margin was 7.3%, representing a decrease from 27.3% in the prior quarter
- Consolidated GAAP operating margin was (44.9)%, representing a decrease from (21.1)% in the prior quarter
- Consolidated Non-GAAP operating margin was (39.1)%, representing a decrease from (12.0)% in the prior quarter
- GAAP diluted pre-tax EPS from continuing operations was \$(0.31), representing a decrease from \$(0.12) in the prior quarter
- Non-GAAP diluted pre-tax EPS from continuing operations was \$(0.26), representing a decrease from \$(0.08) in the prior quarter
- Cash and cash equivalents was \$65.3 million at the end of the quarter, a decrease of \$0.2 million when compared to the end of the prior quarter

Business Outlook

The Company expects revenue for the fiscal fourth quarter ending September 30, 2018 to be in the range of \$21 to \$23 million.

Conference Call

The Company will discuss its financial results on August 2, 2018 at 8:00 a.m. EDT (5:00 a.m. PDT). The call will be available by dialing 877-260-1479. For international callers, please dial +1 334-323-0522. The conference passcode number is 3752015. The call will be webcast live via the Company's website at <http://investor.emcore.com/events.cfm>. A webcast will be available for replay beginning Thursday, August 2, 2018 for at least 90 days following the conclusion of the call on the Company's website.

About EMCORE

EMCORE Corporation is a leading provider of advanced *Mixed-Signal Optics* products that provide the foundation for today's high-speed communication network infrastructures and leading-edge defense systems. Our optical chips, components, subsystems and systems enable broadband and wireless providers to continually enhance their network capacity, speed and coverage to advance the free flow of information that empowers the lives of millions of people daily. The *Mixed-Signal Optics* technology at the heart of our broadband transmission products is shared with our fiber optic gyros and military communications links to provide the aerospace and defense markets state-of-the-art systems that keep us safe in an increasingly unpredictable world. EMCORE's performance-leading optical components and systems serve a broad array of applications including cable television, fiber-to-the-premise networks, telecommunications, data centers, wireless infrastructure, satellite RF fiber links, navigation systems and military communications. EMCORE has fully vertically-integrated manufacturing capability through its world-class Indium Phosphide (InP) wafer fabrication facility at our headquarters in Alhambra, California and is ISO 9001 certified in Alhambra and at our facility in Beijing, China. For further information about EMCORE, visit <http://www.emcore.com>.

Use of Non-GAAP Financial Measures

We disclose non-GAAP gross profit, gross margin percentage, operating income (loss), operating margin percentage, pre-tax EPS from continuing operations and pre-tax income (loss) from continuing operations as a supplemental measure to U.S. GAAP gross profit, gross margin percentage, operating income (loss), operating margin percentage, pre-tax EPS from continuing operations and pre-tax income (loss) from continuing operations regarding our operational performance. These financial measures exclude the impact of certain items that we do not believe are indicative of our core operating results; therefore, they have not been calculated in accordance with U.S. GAAP. A reconciliation of non-GAAP pre-tax income from continuing operations to GAAP income from continuing operations, which identifies the items excluded from the non-GAAP measures, are provided in the table below titled "Reconciliation of GAAP to Non-GAAP Financial Measures".

We believe that these additional non-GAAP financial measures are useful to investors in assessing our operating performance. We also use these financial measures internally to evaluate our operating performance and for planning and forecasting of future periods. In addition, financial analysts that follow us may focus on and publish both historical results and future projections based on our non-GAAP financial measures. We also believe that it is in the best interests of our investors to provide this non-GAAP information.

While we believe that these non-GAAP financial measures provide useful supplemental information to investors, there are limitations associated with the use of these non-GAAP financial measures. Our non-GAAP financial measures may not be reported by all of our competitors and they may not be directly comparable to similarly titled measures of other companies due to potential differences in calculation. We compensate for these limitations by using these non-GAAP financial measures as a supplement to U.S. GAAP and by providing a reconciliation of our non-GAAP financial measures to the most comparable U.S. GAAP financial measures.

Non-GAAP financial measures are not in accordance with or an alternative for U.S. GAAP. Our non-GAAP financial measures are not meant to be considered in isolation or as a substitute for comparable U.S. GAAP financial measures and our disclosures of these measures should be read only in conjunction with our consolidated financial statements prepared in accordance with U.S. GAAP.

Forward-Looking Statements

The information provided herein may include forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These forward-looking statements are largely based on our current expectations and projections about future events and financial trends affecting the financial condition of our business. Such forward-looking statements include, in particular, projections about our future results included in our Exchange Act reports, statements about our plans, strategies, business prospects, changes and trends in our business and the markets in which we operate.

These forward-looking statements may be identified by the use of terms and phrases such as "anticipates", "believes", "can", "could", "estimates", "expects", "forecasts", "intends", "may", "plans", "projects", "targets", "will", and similar expressions or variations of these terms and similar phrases. Additionally, statements concerning future matters such as the development of new products, enhancements or technologies, sales levels, expense levels and other statements regarding matters that are not historical are forward-looking statements. We caution that these forward-looking statements relate to future events or our future financial performance and are subject to business, economic, and other risks and uncertainties, both known and unknown, that may cause actual results, levels of activity, performance or achievements of our business or our industry to be materially different from those expressed or implied by any forward-looking statements.

These forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those projected, including without limitation, the following: (a) the rapidly evolving markets for the Company's products and uncertainty regarding the development of these markets; (b) the Company's historical dependence on sales to a limited number of customers and fluctuations in the mix of products and customers in any period; (c) delays and other difficulties in commercializing new products; (d) the failure of new products: (i) to perform as expected without material defects, (ii) to be manufactured at acceptable volumes, yields, and cost, (iii) to be qualified and accepted by our customers, and (iv) to successfully compete with products offered by our competitors; (e) uncertainties concerning the availability and cost of commodity materials and specialized product components that we do not make internally; (f) actions by competitors; and (g) other risks and uncertainties discussed under Item 1A - Risk Factors in our Annual Report on Form 10-K for the fiscal year ended September 30, 2017, as updated by our subsequent periodic reports.

Forward-looking statements are based on certain assumptions and analysis made in light of our experience and perception of historical trends, current conditions and expected future developments as well as other factors that we believe are appropriate under the circumstances. While these statements represent our judgment on what the future may hold, and we believe these judgments are reasonable, these statements are not guarantees of any events or financial results. All forward-looking statements in this press release are made as of the date hereof, based on information available to us as of the date hereof, and subsequent facts or circumstances may contradict, obviate, undermine, or otherwise fail to support or substantiate such statements. We caution you not to rely on these statements without also considering the risks and uncertainties associated with these statements and our business that are addressed in our filings with the Securities and Exchange Commission ("SEC") that are available on the SEC's web site located at www.sec.gov, including the sections entitled "Risk Factors" in our Annual Report on Form 10-K and our Quarterly Reports on Form 10-Q. Certain information included in this press release may supersede or supplement forward-looking statements in our other Exchange Act reports filed with the SEC. We assume no obligation to update any forward-looking statement to conform such statements to actual results or to changes in our expectations, except as required by applicable law or regulation.

(unaudited)

	For the Three Months Ended			For the Nine Months Ended	
	June 30, 2018	March 31,	June 30,	June 30, 2018	June 30, 2017
		2018	2017		
Revenue	\$ 17,717	\$ 18,623	\$ 30,952	\$ 60,376	\$ 93,719
Cost of revenue	16,519	13,676	20,110	46,317	61,796
Gross profit	1,198	4,947	10,842	14,059	31,923
Operating expense:					
Selling, general, and administrative	5,237	5,644	5,815	15,700	17,065
Research and development	3,915	3,300	3,340	11,015	8,680
Impairments	—	—	—	—	468
(Gain) loss on sale of assets	—	(68)	(322)	39	(322)
Total operating expense	9,152	8,876	8,833	26,754	25,891
Operating (loss) income	(7,954)	(3,929)	2,009	(12,695)	6,032
Other income (expense):					
Interest income, net	216	163	77	490	146
Foreign exchange (loss) gain	(676)	526	53	136	(306)
Other income	—	—	316	—	316
Total other (expense) income	(460)	689	446	626	156
(Loss) income from continuing operations before income tax benefit (expense)	(8,414)	(3,240)	2,455	(12,069)	6,188
Income tax benefit (expense)	—	169	(19)	502	(131)
(Loss) income from continuing operations	(8,414)	(3,071)	2,436	(11,567)	6,057
Loss from discontinued operations, net of tax	—	—	(11)	—	(27)
Net (loss) income	\$ (8,414)	\$ (3,071)	\$ 2,425	\$ (11,567)	\$ 6,030
Per share data:					
Net (loss) income per basic share:					
Continuing operations	\$ (0.31)	\$ (0.11)	\$ 0.09	\$ (0.43)	\$ 0.23
Discontinued operations	—	—	(0.00)	—	(0.00)
Net (loss) income per basic share	\$ (0.31)	\$ (0.11)	\$ 0.09	\$ (0.43)	\$ 0.23
Net (loss) income per diluted share:					
Continuing operations	\$ (0.31)	\$ (0.11)	\$ 0.09	\$ (0.43)	\$ 0.22
Discontinued operations	—	—	(0.00)	—	(0.00)
Net (loss) income per diluted share	\$ (0.31)	\$ (0.11)	\$ 0.09	\$ (0.43)	\$ 0.22
Weighted-average number of basic shares outstanding	27,387	27,197	26,833	27,204	26,577
Weighted-average number of diluted shares outstanding	27,387	27,197	27,816	27,204	27,548

EMCORE CORPORATION
Condensed Consolidated Balance Sheets
(in thousands)
(unaudited)

	As of June 30, 2018	As of September 30, 2017
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 65,312	\$ 68,333
Restricted cash	193	421
Accounts receivable, net	14,870	22,265
Inventory	24,152	25,139
Prepaid expenses and other current assets	11,553	8,527
Total current assets	116,080	124,685
Property, plant, and equipment, net	17,577	16,635
Non-current inventory	2,092	2,686

Other non-current assets, net		245		78
Total assets		<u>\$ 135,994</u>		<u>\$ 144,084</u>
LIABILITIES and SHAREHOLDERS' EQUITY				
Current liabilities:				
Accounts payable		\$ 11,519	\$	11,818
Accrued expenses and other current liabilities		11,332		9,825
Total current liabilities		<u>22,851</u>		<u>21,643</u>
Asset retirement obligations		1,648		1,638
Other long-term liabilities		68		29
Total liabilities		<u>24,567</u>		<u>23,310</u>
Shareholders' equity:				
Common stock		732,806		730,906
Treasury stock		(47,721)		(47,721)
Accumulated other comprehensive income		881		561
Accumulated deficit		<u>(574,539)</u>		<u>(562,972)</u>
Total shareholders' equity		<u>111,427</u>		<u>120,774</u>
Total liabilities and shareholders' equity		<u>\$ 135,994</u>		<u>\$ 144,084</u>

We have provided a reconciliation of our non-GAAP pre-tax income from continuing operations financial measure to its most directly comparable U.S. GAAP financial measure as indicated in the table below:

EMCORE Corporation
RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES
(Loss) Income from Continuing Operations
(in thousands, except per share data)
(unaudited)

	<u>For the Three Months Ended</u>			<u>For the Nine Months Ended</u>	
	<u>June 30, 2018</u>	<u>March 31, 2018</u>	<u>June 30, 2017</u>	<u>June 30, 2018</u>	<u>June 30, 2017</u>
US GAAP net (loss) income	\$ (8,414)	\$ (3,071)	\$ 2,425	\$ (11,567)	\$ 6,030
US GAAP net loss from discontinued operations	—	—	11	—	27
US GAAP (loss) income from Continuing Operations	(8,414)	(3,071)	2,436	(11,567)	6,057
Income tax (benefit) expense	—	(169)	19	(502)	131
Other income	—	—	(316)	—	(316)
Currency exchange loss (gain)	676	(526)	(53)	(136)	306
Total other income & tax related adjustments	676	(695)	(350)	(638)	121
Stock based compensation expense - R&D	157	166	143	461	362
Stock based compensation expense - SG&A	625	652	824	1,915	1,957
Litigation related expenses	127	174	7	593	361
Severance and restructuring charges	19	639	774	747	1,482
Impairments	—	—	—	—	468
(Gain) loss on sale of assets	—	(68)	(322)	39	(322)
Total operating expense adjustments	928	1,563	1,426	3,755	4,308
ARO accretion	17	16	17	50	51
Stock based compensation expense - COGS	83	115	113	337	353
Total COGS adjustments	100	131	130	387	404
Non-GAAP pre-tax (loss) income from continuing operations	\$ (6,710)	\$ (2,072)	\$ 3,642	\$ (8,063)	\$ 10,890
GAAP EPS from continuing operations - per diluted share	\$ (0.31)	\$ (0.11)	\$ 0.09	\$ (0.43)	\$ 0.22
Other income and tax related adjustments	0.02	(0.03)	(0.01)	(0.02)	0.00
Operating expense adjustments	0.03	0.06	0.05	0.14	0.16
COGS adjustments	0.00	0.00	0.00	0.01	0.01

Non-GAAP pre-tax EPS from continuing operations - per diluted share

	<u>\$ (0.26)</u>	<u>\$ (0.08)</u>	<u>\$ 0.13</u>	<u>\$ (0.30)</u>	<u>\$ 0.39</u>
GAAP Gross Margin Percentage	<u>6.8%</u>	<u>26.6%</u>	<u>35.0%</u>	<u>23.3%</u>	<u>34.1%</u>
Non GAAP Gross Margin Percentage	<u>7.3%</u>	<u>27.3%</u>	<u>35.4%</u>	<u>23.9%</u>	<u>34.5%</u>
GAAP Operating Margin Percentage	<u>(44.9)%</u>	<u>(21.1)%</u>	<u>6.5%</u>	<u>(21.0)%</u>	<u>6.4%</u>
Non GAAP Operating Margin Percentage	<u>(39.1)%</u>	<u>(12.0)%</u>	<u>11.5%</u>	<u>(14.2)%</u>	<u>11.5%</u>

Stock-based compensation expense

The effect of recording stock-based compensation expense was as follows:

Stock-based Compensation Expense	For the Three Months Ended			For the Nine Months Ended	
	March 31,			June 30, 2018	June 30, 2017
<i>(in thousands)</i>	June 30, 2018	2018	June 30, 2017	June 30, 2018	June 30, 2017
Cost of revenue	\$ 83	\$ 115	\$ 113	\$ 337	\$ 353
Selling, general, and administrative	625	652	824	1,915	1,957
Research and development	157	166	143	461	362
Total stock-based compensation expense	<u>\$ 865</u>	<u>\$ 933</u>	<u>\$ 1,080</u>	<u>\$ 2,713</u>	<u>\$ 2,672</u>

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Source: EMCORE Corporation